



Real Solutions to Fit Your Needs

Grinstead, Pierce & Associates

Grinstead, Pierce and Associates Business Office Policies

Subject: Sliding Fee Discount Program for Uninsured Patients

Effective Date: April 1, 2016

Policy: To make available discount services to those in need.

Purpose:

This program is designed to provide free or discounted care to those who have no means, or limited means to pay for their medical services (Uninsured). In addition to quality healthcare, patients are entitled to financial counseling by someone who can understand and offer possible solutions for those who cannot pay in full.

Grinstead, Pierce and Associates will offer a Sliding Fee Discount Program to all who are unable to pay for their services. Grinstead, Pierce and Associates will base program eligibility on a person's ability to pay and will not discriminate on the basis of age, gender, race, sexual orientation, creed, religion, disability, or national origin. The Federal Poverty Guidelines, <http://aspe.hhs.gov/poverty>, are used in creating and annually updating the sliding fee schedule (SFS) to determine eligibility.

Procedure: The following guidelines are to be followed in providing the Sliding Fee Discount Program

1. Notification: Grinstead, Pierce and Associates will notify patients of the Sliding Fee Discount Program by:

- Payment Policy Brochure will be available to all uninsured patients at the time of service.
- Notification of the Sliding Fee Discount Program will be offered to each uninsured patient upon admission.
- An explanation of our Sliding Fee Discount Program and our application form are available on Grinstead, Pierce and Associates website.
- Grinstead, Pierce and Associates will place notification of the Sliding Fee Discount Program in our waiting area.

2. All patients seeking healthcare services at Grinstead, Pierce and Associates are assured that they will be served regardless of ability to pay. **No one is refused service because of lack of financial means to pay.**

3. Request for discount: Requests for discounted services may be made by patients, family members, social services staff or others who are aware of existing financial hardship. The Sliding Fee Discount Program will only be made available for clinic visits. Information and forms can be obtained from the front desk.

4. The Sliding Fee Discount Program will be administered through the office staff. Information about the Sliding Fee Discount Program policy and procedure will be provided and assistance offered for completion of the application. Dignity and confidentiality will be respected for all who seek and/or are provided charitable services.

5. Alternative payment sources: All alternative payment resources must be exhausted, including all third-party payment from insurance(s), Federal and State programs.

6. Completion of Application: The patient/responsible party must complete the Sliding Fee Discount Program application in its entirety. By signing the Sliding Fee Discount Program, persons authorize Grinstead, Pierce and Associates access in confirming income as disclosed on the application form. Providing false information on a Sliding Fee Discount Program application will result in all Sliding Fee Discount Program discounts being revoked and the full balance of the account(s) restored and payable immediately.

If an application is unable to be processed due to the need for additional information, the applicant has two weeks from the date of notification to supply the necessary information without having the date of their application adjusted. If a patient does not provide the requested information within the two week time period, their application will be re-dated to the date on which they supply the requested information. Any accounts turned over for collection as a result of the patient's delay in providing information will not be considered for the Sliding Fee Discount Program.

7. Eligibility: Discounts will be based on income and family size. Grinstead, Pierce and Associates uses the Census Bureau definitions of each.

- Family is defined as: a group of two or more (one of whom is the householder) related by birth, marriage, or adoption and residing together; all such people (including related subfamily members) are considered as members of one family.
- Income included: earnings, unemployment compensation, worker's compensation, Social Security, Supplemental Security Income, public assistance, veteran's payments, survivor benefits, pension or retirement income, interest, dividends, rents, royalties, income from estates, trusts, educational assistance alimony, child support, assistance from outside the household, and other miscellaneous sources, *Noncash benefits (such as food stamps and housing subsidies) do not count.*

8. Income verification: Applicants must provide one the following: prior year W-2, two months recent pay stubs, letter from employer, or Form 4506-T (if W-2 not filed). Self-employed individuals will be required to submit details of the most recent three months on income and expenses for the business. Adequate information must be made available to determine eligibility for the program. **Self-declaration of income** may only be used in special circumstances. Specific examples include participants who are homeless. Patients who are unable to provide written verification must provide a signed statement of income, and why (s)he is unable to provide independent verification. This statement will be presented to Grinstead, Pierce and Associates Clinical Director or his/her designee for review and final determination as to the sliding fee percentage. Self-declared patients will be responsible for 100% of their charges until management determines the appropriate category.

9. Discounts: Those with incomes at or below 100% of poverty will receive a full 100% discount. Those with incomes above 100% of poverty, but at or below 200% of poverty, will be charged according to the attached sliding fee schedule. The sliding fee schedule will be updated during the first quarter of every calendar year with the latest federal poverty guidelines, <http://aspe.hhs.gov/poverty>.

10. Nominal fee: Patients receiving a full discount will be assessed a \$10 nominal charge per visit. However, patients will not be denied services due to an inability to pay. The nominal fee is not a threshold for receiving care and thus, is not a minimum fee or co-payment.

11. Waiving charges: In certain situations, patients may not be able to pay the nominal or discount fee. Waiving of charges may only be used in special circumstances and must be approved by Grinstead, Pierce and Associates Clinical Director, or their designee. Any waiving of charges should be documented in the patient's file along with an explanation.

12. Applicant notification: The Sliding Fee Discount Program will be provided to the applicant(s) in writing and will include the percentage of the Sliding Fee Discount Program write off, or, if applicable, the reason for denial. If the application is approved for less than a 100% discount or denied, the patient and/or responsible party must immediately establish payment arrangements with Grinstead, Pierce and Associates. The Sliding Fee Discount Program applications cover outstanding patient balances for two weeks months prior to application date and any balances incurred within 12 months after the approved date, unless their financial situation changes significantly. The applicant has the option to reapply after the 12 months have expired or anytime there has been a significant change in family income.

13. Refusal to pay: If a patient verbally expresses an unwillingness to pay or vacates the premises without paying for services, the patient will be contacted in writing regarding the payment obligation. If the patient is uninsured and on the sliding fee schedule, a copy of the sliding fee discount program application will be sent with the notice. If the patient does not make an effort to pay or fails to respond within 30 days, this constitutes refusal to pay. At this point in time, Grinstead, Pierce and Associates can explore options not limited, but including offering the patient a payment plan, waiving of charges, or referring the patient to collections

14. Record keeping: Information related to The Sliding Fee Discount Program decisions will be maintained and preserved in a centralized confidential file located in the office, in an effort to preserve the dignity of those receiving free or discounted care.

- Applicants that have been approved for the Sliding Fee Discount Program will be logged in a password protected document on the Grinstead, Pierce and Associates shared directory, noting the names of applicants, dates of coverage and percentage of coverage.
- The Office Supervisor will maintain an additional monthly log identifying Sliding Fee Discount Program recipients and dollar amounts. Denials will also be logged.

15. Policy and procedure review: Annually the amount of Sliding Fee Discount Program provided will be reviewed by the Clinical Director. The SFS will be updated based on the current Federal Poverty Guidelines. Pertinent information comparing amount budgeted and actual community care shall serve as a guideline for future planning, This will also serve as a discussion base for reviewing possible changes in our policy and procedures and for examining institutional practices which may serve as barriers preventing eligible patients from having access to our community care provisions.

ATTACHMENTS:

2016 Sliding Fee Schedule

Patient Application for the Sliding Fee Discount Program

Reviewed by:

Approved: